東隆興業
TOUNG LOONG TEXTILE MFG.

# 法人說明會

# Investor Conference

**2025.10.30**

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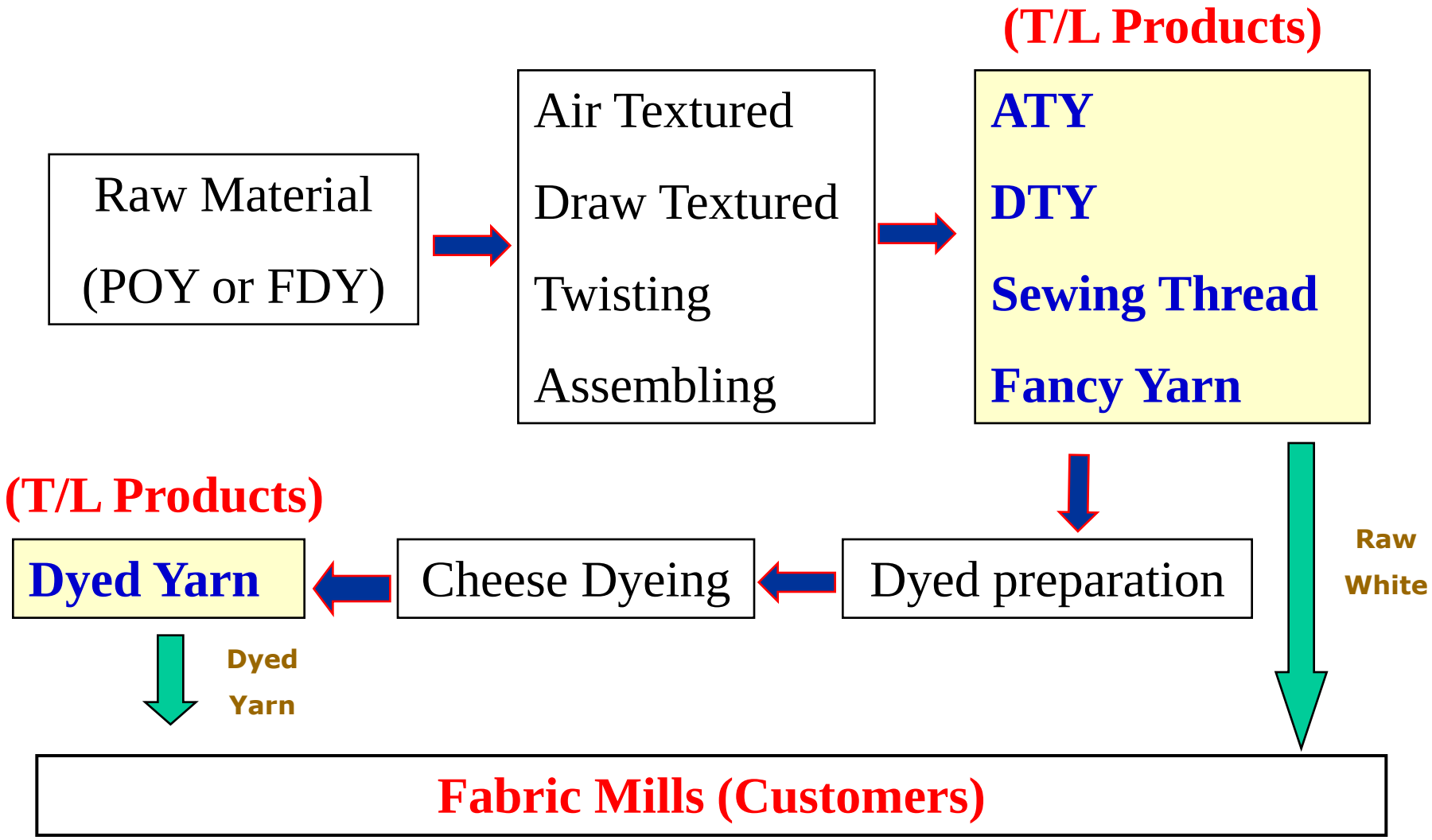
# Company Profile

- **Established ：Year 1960**
- **Capital : NT$ 1.227 Billion ( US$ 40 Million )**
- **Headquarter : New Taipei City, Taiwan**
- **Production Sites :**
  - **> TaoYuan ,Taiwan (Y-1972)**
  - **> ChangHwa ,Taiwan (Y-1992)**
  - **> 2 sites in Vietnam (Y-1998) ( Sewing Thread Mfg. )**
- **Histories : > a. Y1961 started sewing thread manufacturing**
  - **b. Y1990 shift into apparel textile yarn mfg.**
  - **c. Y1995 Nylon 66 & micro Polyester yarn dyed innovation.**
  - **d. Y1996 public on stock exchanged market (OTC)**
  - **e. Y1998 moved sewing thread mfg. to Overseas**

# Certification

- ISO – 9001 / ISO – 14001 / ISO – 50001 Certificated
- Oeko-Tex Standard 100- HKB 22874(Class 1)
- GRS :CU-817258 (version 2.0)
- bluesign® Indicates ZDHC MRSL Conformance at the highest Level 3
- NF EN ISO/IEC 27001:2023 / ISO/IEC 27001:2022

# Yarn Production Process



# Product Application Categories

a. **Athletic sports and lifestyle wear ( yoga, gymnastic, running, functional casual wear ) > 42%**
   **Lululemon, Athleta, Fabletics, Alo, Under Armour, Vuori, Aerie, Outdoor Voice, Nike, Prana, Adidas, Nike skims, Whole sale market…etc.**
b. **Golf , Tennis sports wear > 10%**
   **Lululemon, Nike, Dunning Golf , Helly Hansen, Jordan Golf…etc.**
c. **Outdoor sports wear > 22%**
   **Arc'teryx, The North Face, Columbia, GoreTex, Patagonia…etc.**
d. **Intimate apparel ,Swimsuit > 5%**
   **Jockey, Decathlon, Wacoal…etc.**
e. **Casual Wear ( jeans, shirts, mens & ladies wear ) > 18%**
   **Duluth, Aritzia, Rhone…etc.**
f. **Sewing thread & others > 3%**
   **SP, Nylon, PET & Zipper sewing thread, Velcro yarn…etc.**

# Competitive Advantage

a. Continuously Polyamide and micro Polyester yarn dyed technology innovated for better handfeel & functional dyed yarn requirement, to fit the demand of lifestyle market.

b. Complex production process & carbon emissions reduced to raise up the entry barrier of the competition.

c. Clearly value chain position to ensure tightly cooperate with brands, upstream suppliers & downstream customers.

d. Sustainable materials developed (Recycle PA6、PA66、PET、Textile to Textile) continuously, The sustainable product sales had been raised from 2.4% in 2018 to 13.5% in 2024.

# R&D Innovation

a. Developing complex-textured yarn to integrate functions & fashion into sportswear.
b. Texturizing with Eco-friendly material for green products development.
c. Technical texturized to provide natural touch & comfort stretch .（SPF、 VNS、 SCT）
d. Low carbon emmission source in light weight textured yarn developed for intimate apparel & outdoor sportswear .
e. Micro fiber Polyamide yarn dye & functional demand dyed yarn technology development for sports & lifestyle casual wear application.
f. Reduce carbon emmission in texturizing, dyeing production & green power builds (solar panel power & energy storage system ), process continuesly, the target carbon emission will be decreased 20% in 2030 base on the avearage emission between 2018～2020.

# Expansion Planning & Dividend Policy

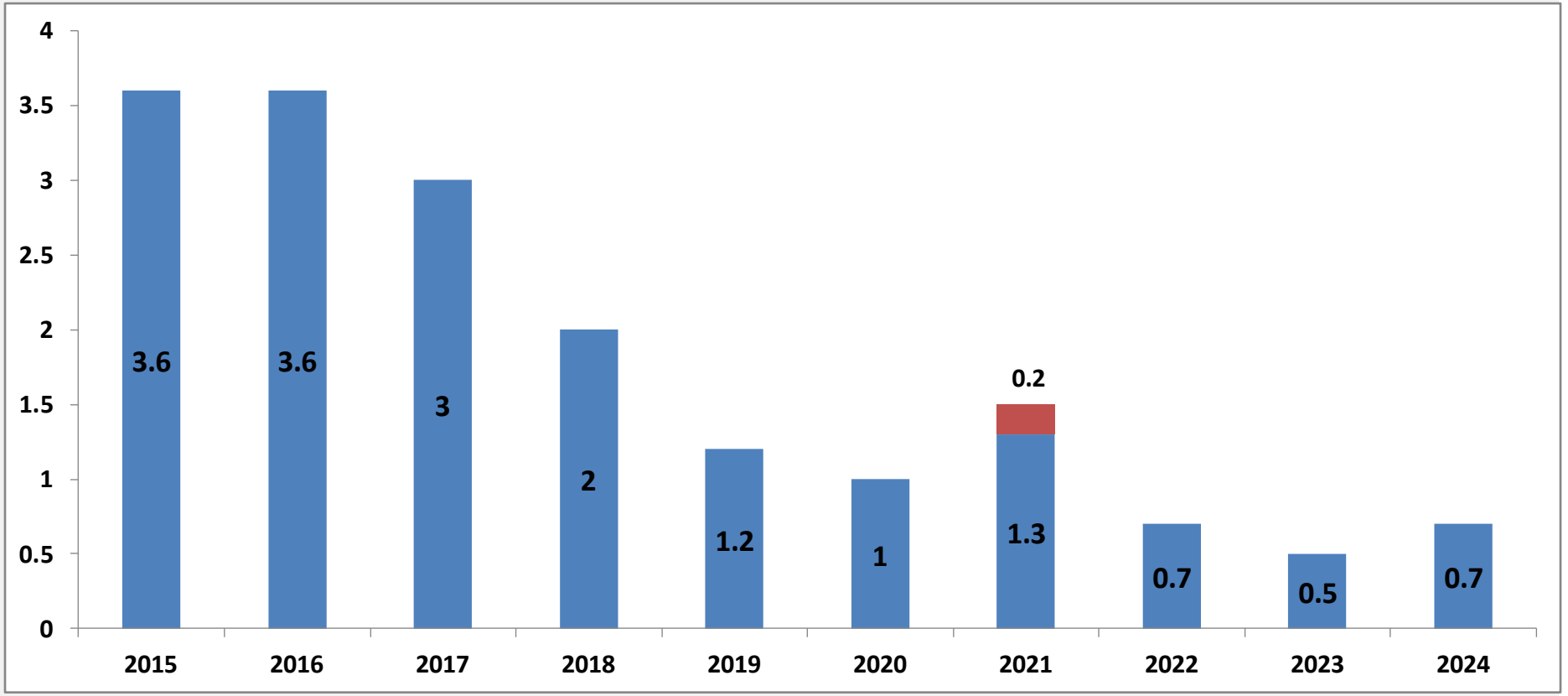
a. Continuously capital investment for plant expansion & machinery renovated in 2025.

b. Capital investment such as yarn production machinery will be invested in 2025.

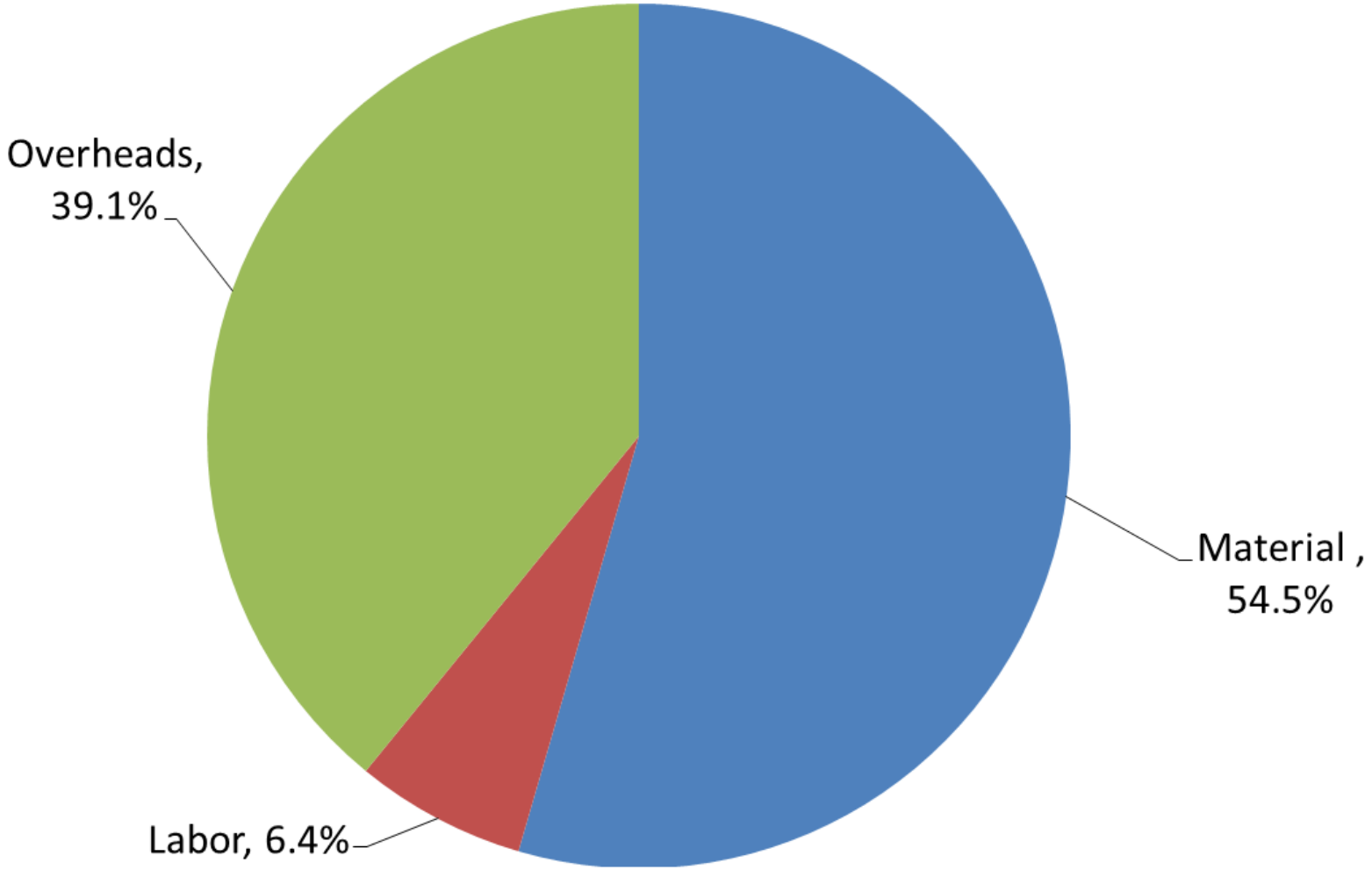
c. Dividend policy will be cash dividend by principle, and will be referred to the market situation in the coming year for the rate of the dividend released.

# Dividend Policy

| Dividend | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|---|---|---|---|---|---|---|---|---|---|---|
| cash dividend | 3.6 | 3.6 | 3 | 2 | 1.2 | 1 | 1.3 | 0.7 | 0.5 | 0.7 |
| stock dividend | 0 | 0 | 0 | 0 | 0 | 0 | 0.2 | 0 | 0 | 0 |



# Cost Breakdown



# Financial Highligh

| NT$ / thousand | 2020 | 2021 | 2022 | 2023 | 2024 |
|---|---|---|---|---|---|
| Net Sales | 3,151,677 | 5,024,292 | 4,099,883 | 2,818,246 | 3,921,876 |
| Sales growth (%) | -11.56% | 59.42% | -18.40% | -31.26% | 39.16% |
| COGS | 2,899,538 | 4,385,524 | 3,659,299 | 2,646,635 | 3,582,310 |
| Gross profit | 252,139 | 638,768 | 440,584 | 171,611 | 339,566 |
| Operating profit | 74,590 | 422,425 | 160,574 | -9,308 | 128,479 |
| Net profit | 86,362 | 321,791 | 172,300 | -12,152 | 133,009 |
| Net profit growth (%) | -59.86% | 272.61% | -46.46% | -107.05% | |
| EPS (NT$) | 0.7 | 2.59 | 1.37 | -0.13 | 1.06 |
| Gross margin | 8.00% | 12.71% | 10.75% | 6.09% | 8.66% |
| Operating margin | 2.37% | 8.41% | 3.92% | -0.33% | 3.28% |
| Net margin | 2.74% | 6.40% | 4.20% | -0.43% | 3.39% |
| ROE | 3.34% | 12.14% | 6.22% | -0.45% | 4.91% |
| ROA | 1.85% | 5.66% | 3.29% | 0.52% | 2.84% |

# Financial Highligh

## 2025 Q2 VS 2024 Q2

| NT$ / thousand | 2025.1.1～6.30 | 2024.1.1～6.30 |
|---|---|---|
| Net Sales | 1,910,146 | 1,845,539 |
| Sales growth (%) | 3.50% | 42.64% |
| COGS | 1,754,824 | 1,698,548 |
| Gross profit | 155,322 | 146,991 |
| Operating profit | 54,076 | 44,878 |
| Net profit | 41,121 | 59,233 |
| Net profit growth (%) | -30.58% | |
| EPS (NT$) | 0.2 | 0.48 |
| Gross margin | 8.13% | 7.96% |
| Operating margin | 2.83% | 2.43% |
| Net margin | 2.15% | 3.21% |
| ROE | 1.54% | 2.21% |
| ROA | 0.93% | 1.29% |

# 2025 Comparison of Monthly Sales Revenue

Consolidated revenue

Unit : NTD/ thousand

| month | 2025(PTD) | 2024(PTD) | YoY% (PTD) | 2025(YTD) | 2024(YTD) | YoY% (YTD) |
|---|---|---|---|---|---|---|
| JAN | 223,081 | 277,219 | -19.53% | 223,081 | 277,219 | -19.53% |
| FEB | 348,724 | 251,295 | 38.77% | 571,805 | 528,514 | 8.19% |
| MAR | 363,879 | 317,281 | 14.69% | 935,684 | 845,795 | 10.63% |
| APR | 343,709 | 332,526 | 3.36% | 1,279,393 | 1,178,321 | 8.58% |
| MAY | 303,941 | 329,370 | -7.72% | 1,583,334 | 1,507,691 | 5.02% |
| JUN | 326,812 | 337,848 | -3.27% | 1,910,146 | 1,845,539 | 3.50% |
| JUL | 369,044 | 349,985 | 5.45% | 2,279,190 | 2,195,524 | 3.81% |
| AUG | 327,333 | 399,098 | -17.98% | 2,606,523 | 2,594,622 | 0.46% |
| SEP | 340,102 | 326,746 | 4.09% | 2,946,625 | 2,921,368 | 0.86% |
| Total | 2,946,625 | 2,921,368 | 0.86% | 2,946,625 | 2,921,368 | 0.86% |

# Thank you !

# Q&A

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